

CAPACITY BUILDING WORKSHOP MARCH 23 – 24

Day 1 Abstract

Focus is on the foundations of establishing a successful First Nations Development Corporation. We'll provide tools to assess your Nations current Business Governance situation, as well as hear from the BCAFN about Provincial First Nation economic development initiatives, amongst other presentations.

Morning

- **Merle Alexander, KC and Tamara Napolean – Miller Titerle;** Merle and Tamara will share their experience and insights on how First Nations are turning Indigenous rights and title into business opportunities.
- First Nations Business Governance Overview and Assessment.
- Case Study: Developing and executing your First Nations economic and business strategy.

Afternoon

- **Jamie Sanchez, Special Advisor BCAFN;** Overview of provincial First Nation economic development initiatives.
- Group Discussion: community sharing and learning.
- Case Study; Bringing in a Board of Directors for your Development Corporation.



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Day 2 Abstract

Focus is on providing industry leading business insights and economic development approaches. This day will feature a presentation by Bill Thurber of Premium Brands; Bill was a key player in the \$1Bill acquisition of Clearwater Seafoods in partnership with Membertou First Nation and others. Bill will speak to successful approaches to business acquisition.

Morning

- Group Discussion: Business Governance Assessment.
- Case study: How to grow and evolve your Development Corporation.
- **Bill Thurber Premium Brands**; Bill will share his experience in leading business acquisitions for Premium, including the \$1Billion investment in Clearwater Seafoods in partnership with Membertou First Nation and others.

Afternoon

- **MNP Presentation**: MNP will speak to the increasing opportunities for BC First Nations in Land Development; key considerations and success factors along the real estate cycle that can lead to a more diverse portfolio of business investment.
- Case Study: Dealing with a Business Governance Conflict (alignment between First Nation and Development Corporation).
- Overview of FNBD A Initiatives: Capacity Development and Procurement and BC Investment Opportunities.